



ALIOTH

CHEMICAL SOURCING REPORT

Market intelligence. Real quotations. Smarter procurement.

Product: _____

CAS No.: _____

Requested Quantity: _____

Delivery Location: _____

Required Delivery: _____

Prepared for: _____

Report Date: _____

Quotation Valid Until: _____

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Your Requirement

A clear record of the customer's sourcing request before market work begins.

Product	[]
CAS No.	[]
Quantity	[]
Required Purity / Specification	[]
Quality System Requirement	[]
Regulatory Requirement	[]
Delivery Location	[]
Required Delivery Date	[]
Packaging	[]
Incoterm	[]
Other Requirements	[]

**ALIOTH
Understanding**

Based on the information provided, ALIOTH understands that the customer is looking for [quantity] of [product], meeting [key specification / quality requirement], for delivery to [location] by [date].

Requirement Status: Confirmed / Clarification Required

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Quotation Summary

The commercial result first: three shortlisted options, their terms and the reason each option matters.

Item	OPTION A (Recommended)	OPTION B (Quality Alternative)	OPTION C (Lowest Cost Option)
Supplier	[]	[]	[]
Country	[]	[]	[]
Manufacturer Status	[]	[]	[]
Quantity	[]	[]	[]
Purity / Specification	[]	[]	[]
Quality System	[]	[]	[]
Unit Price	[]	[]	[]
Total Product Value	[]	[]	[]
Incoterm	[]	[]	[]
Lead Time	[]	[]	[]
Payment	[]	[]	[]
Quote Validity	[]	[]	[]

ALIOTH
Recommendation

Recommended Supplier: []
Recommended Unit Price: []
Total Product Value: []
Delivery Term: []
Estimated Lead Time: []

Why We
Recommend This
Option

[Explain the trade-off between price, actual manufacturing evidence, quality system, export experience, lead time and project fit.]

Key Points to Confirm Before Order: Final specification | Manufacturing site | Batch size | Packaging | Shipping classification | Delivery schedule | Regulatory documents

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Supplier A

A concise sourcing snapshot. Full corporate due diligence belongs in the separate ALIOTH Supplier 360° Report.

Legal Supplier Name	[]
Country / Location	[]
Supplier Type	[Manufacturer / CDMO / Trader / Hybrid]
Manufacturing Status	[Confirmed / Likely / Unconfirmed]
Product / CAS	[]
Quantity	[]
Unit Price	[]
Total Product Value	[]
Incoterm	[]
Lead Time	[]
Payment	[]
Packaging	[]
Quote Validity	[]

Quality / Capability	Status
Purity / Specification	[]
Quality System	[]
CoA	[Available / Pending]
Sample	[Available / Pending]
Relevant Production Experience	[]
Export Experience	[]
Relevant Production Capability	[]

ALIOTH
Comment

[Evidence-based comment explaining why this supplier is attractive, where it is weaker, and what should be verified before purchase.]

Full Supplier 360° Report: [Available / Not requested / Link in digital version]

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Supplier B

A concise sourcing snapshot. Full corporate due diligence belongs in the separate ALIOTH Supplier 360° Report.

Legal Supplier Name	[]
Country / Location	[]
Supplier Type	[Manufacturer / CDMO / Trader / Hybrid]
Manufacturing Status	[Confirmed / Likely / Unconfirmed]
Product / CAS	[]
Quantity	[]
Unit Price	[]
Total Product Value	[]
Incoterm	[]
Lead Time	[]
Payment	[]
Packaging	[]
Quote Validity	[]

Quality / Capability	Status
Purity / Specification	[]
Quality System	[]
CoA	[Available / Pending]
Sample	[Available / Pending]
Relevant Production Experience	[]
Export Experience	[]
Relevant Production Capability	[]

ALIOTH
Comment

[Evidence-based comment explaining why this supplier is attractive, where it is weaker, and what should be verified before purchase.]

Full Supplier 360° Report: [Available / Not requested / Link in digital version]

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Supplier C

A concise sourcing snapshot. Full corporate due diligence belongs in the separate ALIOTH Supplier 360° Report.

Legal Supplier Name	[]
Country / Location	[]
Supplier Type	[Manufacturer / CDMO / Trader / Hybrid]
Manufacturing Status	[Confirmed / Likely / Unconfirmed]
Product / CAS	[]
Quantity	[]
Unit Price	[]
Total Product Value	[]
Incoterm	[]
Lead Time	[]
Payment	[]
Packaging	[]
Quote Validity	[]

Quality / Capability	Status
Purity / Specification	[]
Quality System	[]
CoA	[Available / Pending]
Sample	[Available / Pending]
Relevant Production Experience	[]
Export Experience	[]
Relevant Production Capability	[]

ALIOTH
Comment

[Evidence-based comment explaining why this supplier is attractive, where it is weaker, and what should be verified before purchase.]

Full Supplier 360° Report: [Available / Not requested / Link in digital version]

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Quotation Comparison

A side-by-side procurement view. Lowest price does not necessarily represent the lowest procurement risk.

Item	Supplier A	Supplier B	Supplier C
Unit Price	[]	[]	[]
Total Product Value	[]	[]	[]
Freight Included	[]	[]	[]
Incoterm	[]	[]	[]
Lead Time	[]	[]	[]
Manufacturer Confirmed	[]	[]	[]
Relevant Production History	[]	[]	[]
Export Experience	[]	[]	[]
Quality System	[]	[]	[]
Sample Available	[]	[]	[]
Payment Terms	[]	[]	[]
ALIOTH Position	[]	[]	[]

Procurement Principle

Lowest price does not necessarily represent the lowest procurement risk.

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Market Observation

Price intelligence based on this sourcing exercise, not a generic online price estimate.

Lowest Valid Quotation	[]
Market Median	[]
Highest Valid Quotation	[]
ALIOTH Recommended Range	[]

PRICE RANGE

LOW	MARKET	HIGH
Market Observation [Explain whether quotations are tightly clustered or widely dispersed, what drives the spread, and what price level appears commercially reasonable for the specified quantity and requirements.]		

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Sourcing Coverage

Shows how broad the sourcing exercise was and why only a small number of options reached the final report.

Metric	Result
Suppliers Identified	[]
Suppliers Shortlisted	[]
Suppliers Contacted	[]
Valid Quotations Received	[]
Recommended Options	[]

Reason for Exclusion	Suppliers
Trader / manufacturing status unclear	[]
Specification not achievable	[]
No available capacity	[]
Lead time too long	[]
Commercial terms unsuitable	[]
No response / insufficient response	[]
Other	[]

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Suppliers Considered

Optional full market map for premium / enterprise reporting.

Supplier	Country	Type	Status	Result
[]	[]	[]	[]	[]
[]	[]	[]	[]	[]
[]	[]	[]	[]	[]
[]	[]	[]	[]	[]
[]	[]	[]	[]	[]
[]	[]	[]	[]	[]
[]	[]	[]	[]	[]

Optional Module

The complete supplier map can be included or withheld depending on the customer's subscription / report level.

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Risks & Open Items

Items to close before a purchase order is placed.

Area	Open Item / Check	Status
Technical	Final specification / CoA / sample / route where required	[]
Quality	Questionnaire / audit / GMP or ISO evidence / quality agreement	[]
Commercial	Final price / Incoterm / payment / lead time / packaging	[]
Logistics	DG classification / HS code / import / shipping route	[]
Supplier	Manufacturing site / capacity / EHS / legal risk	[]
Other	[]	[]

Next Step Recommendation

[Proceed to Technical Questionnaire / Request Sample / Proceed to Audit / Place Purchase Order / Further Verification Required / Not Recommended at This Time]

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Commercial Quotation

A clean commercial page that can be shared internally or used as the formal quotation summary.

Quotation No.	[]
Customer	[]
Product	[]
CAS No.	[]
Quantity	[]
Specification	[]
Unit Price	[]
Total Product Value	[]
Incoterm	[]
Lead Time	[]
Packaging	[]
Payment	[]
Validity	[]

TOTAL	[CURRENCY / AMOUNT]
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Commercial Notes

1. Price is based on the stated quantity and specification.
2. Final delivery schedule is subject to order confirmation.
3. Freight and insurance are included or excluded according to the stated Incoterm.
4. Import duties and local taxes are included or excluded as stated in the final quotation.
5. Final specification shall be agreed before order confirmation.
6. Any material change in quantity, specification or delivery requirement may require requotation.

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Report Basis & Disclaimer

Transparent sourcing intelligence, with project-specific verification before qualification or purchase.

Information basis may include: Supplier quotations | Public company information | Regulatory information | Trade information | ALIOTH supplier intelligence | Historical sourcing data

Important

ALIOTH provides sourcing intelligence and procurement support based on information available at the report date. Supplier capability, availability, price and lead time may change. Final commercial terms are subject to supplier and order confirmation. Supplier qualification remains project-specific and should include appropriate technical, quality and regulatory review where required.

ALIOTH

See the market clearly.

Transparent. Intelligent. Trusted.